



SUGANI

RACK RATES 2023/2024



From our family to yours. This is the culmination of a dream, hard work and a family affair.

A long passion for Africa, growing up in Zimbabwe and each family member's unique set of skills have wrought **Sungani Lodge** and **Kulandila Camp**.

When we arrived in early 2019 the area was completely inaccessible to our conservation partners. Our year round presence has brought about real and measurable results evidenced by the proliferation of wildlife in and around the area. We have also been able to create employment and skill transfer for a deprived area retaining 90% of the staff who started at the beginning of the project.

We own and maintain our equipment rendering us able to build and maintain an extensive road network. This in turn allows us to work with our conservation partners to deploy scouts and assist with anti-poaching.

We thank you for your continued support and for entrusting us with your guests. Setting our rates is an opportunity to continue investing in this very remote area, the wildlife, and the local community.

Every visitor helps to contribute toward the Sungani promise as we embark on this journey to become custodian and keeper – enabling us to give back in the years to come.

We are family owned and run working alongside a dedicated team of Zambian people. Our aim is to make each guest's experience with us incredible, unhurried, and authentic.

We are not one voice; we are a family that will continue to grow.

Warm regards,

Lynne Davy (CEO and Mum)



SUNGANI LODGE

Applies to both properties:

- Rates are based on per person per night sharing (excludes DNPW park fees and conservation levies).
- **3 nights minimum for FREE flights.** If 2 nights or less \$250 per person per leg will be charged.
- **Single Supplement:** 35% Peak - 25% Shoulder & Emerald.
- Regrettably **NO Children under the age of 12** unless it is an exclusive use booking.

SUNGANI LODGE: EMERALD SEASON - 25 JAN - 31 MAR

- A MINIMUM OF 6 PAX
- BOOKING FOR THIS SEASON MUST BE CONFIRMED/PAID AT LEAST 4 MONTHS IN ADVANCE
- BOOKING REQUIRES A 4 NIGHT MINIMUM STAY
- TRANSFER IN AND OUT BY BOAT (3HOURS)

TENTS (7)	DAILY RATE TRANSFER BY BOAT (4 NIGHTS MIN)	PARK FEES AND CONSERVATION LEVIES PPPN	
LUXURY TENT PPPN SHARING	\$1250	\$115	
PPPN SINGLE	\$1563	\$115	
CHILD 12-16 SHARING WITH ADULT	\$563	\$115	
CHILD 12-16 SHARING FAMILY TENT	\$438	\$115	
DIRECTORS TENT PPPN	\$1600	SINGLE WILL BE CHARGED AT TENT PRICE	\$115
TENT PRICE PER NIGHT	\$3200		\$115



SUNGANI LODGE: SHOULDER SEASON - 15 MAY - 15 JUN & 16 OCT - 15 NOV

TENTS (7)	DAILY RATE FREE FLIGHTS (3 NIGHTS MIN)	4 NIGHTS SPECIAL FREE FLIGHTS	5 NIGHTS SPECIAL FREE FLIGHTS	PARK FEES AND CONSERVATION LEVIES PPPN
LUXURY TENT PPPN SHARING	\$1350	\$1215	\$1148	\$115
PPPN SINGLE	\$1688	\$1519	\$1434	\$115
CHILD 12-16 SHARING WITH ADULT	\$608	\$608	\$608	\$115
CHILD 12-16 SHARING FAMILY TENT	\$473	\$473	\$473	\$115
DIRECTORS TENT PPPN	\$1800	SINGLE WILL BE CHARGED AT TENT PRICE		\$115
TENT PRICE PER NIGHT	\$3600			\$115

SUNGANI LODGE: PEAK SEASON - 16 JUN - 15 OCT

TENTS (7)	DAILY RATE FREE FLIGHTS (3 NIGHTS MIN)	4 NIGHTS SPECIAL FREE FLIGHTS	5 NIGHTS SPECIAL FREE FLIGHTS	PARK FEES AND CONSERVATION LEVIES PPPN
LUXURY TENT PPPN SHARING	\$1800	\$1620	\$1530	\$115
PPPN SINGLE	\$2430	\$2187	\$2066	\$115
CHILD 12-16 SHARING WITH ADULT	\$810	\$810	\$810	\$115
CHILD 12-16 SHARING FAMILY TENT	\$630	\$630	\$630	\$115
DIRECTORS TENT PPPN	\$1950	SINGLE WILL BE CHARGED AT TENT PRICE		\$115
TENT PRICE PER NIGHT	\$3900			\$115





KULANDILA CAMP

KULANDILA CAMP: SHOULDER SEASON - 15 MAY - 15 JUN & 16 OCT - 31 OCT				
TENTS (4)	DAILY RATE FREE FLIGHTS (3 NIGHTS MIN)	4 NIGHTS SPECIAL FREE FLIGHTS	5 NIGHTS SPECIAL FREE FLIGHTS	PARK FEES AND CONSERVATION LEVIES PPPN
TENT PPPN SHARING	\$950	\$855	\$808	\$115
PPPN SINGLE	\$1188	\$1069	\$1009	\$115
CHILD 12-16 SHARING WITH ADULT	\$475	\$475	\$475	\$115

KULANDILA CAMP: PEAK SEASON - 16 JUN - 15 OCT				
TENTS (4)	DAILY RATE FREE FLIGHTS (3 NIGHTS MIN)	4 NIGHTS SPECIAL FREE FLIGHTS	5 NIGHTS SPECIAL FREE FLIGHTS	PARK FEES AND CONSERVATION LEVIES PPPN
TENT PPPN SHARING	\$1250	\$1125	\$1063	\$115
PPPN SINGLE	\$1688	\$1519	\$1434	\$115
CHILD 12-16 SHARING WITH ADULT	\$625	\$625	\$625	\$115

Kulandila



ADDITIONAL RATES - *NON COMMISSIONABLE*

GUIDE/PILOT TENT	<ul style="list-style-type: none"> • \$180 PPPN excl Park Fees & Levies
TOUR LEADER	<ul style="list-style-type: none"> • STA \$500 PPPN excl Park Fees & Levies
TRANSFERS	<ul style="list-style-type: none"> • Transfers to other camps by air or road can be quoted for STA- please discuss with our reservations team.
PRIVATE GUIDE	<ul style="list-style-type: none"> • \$500 per day - subject to availability
FLIGHTS (2 NIGHTS OR LESS/3NIGHTS OR LESS GREEN SEASON)	<ul style="list-style-type: none"> • \$250 per person per leg

ADDITIONAL INFORMATION

SUNGANI LODGE	<ul style="list-style-type: none"> • Directors Tent - sleeps 2 and comes with larger outdoor deck, DSTV, outdoor King bed/elevated platform, Nespresso machine and dedicated WIFI. If sold as a single the tent price is applicable. • 7 luxury tents: 4 kings and 3 twins - 1 twin is configured as a family unit which has 2 Queen sized beds and 2 single beds. All of our twins are configured with Queen sized beds.
KULANDILA CAMP	<ul style="list-style-type: none"> • 4 tents: 4 kings easily configured to form twin rooms (single beds). • CLOSED in Emerald Season.

RATES

PPPN RATES INCLUDE	<ul style="list-style-type: none"> • Accommodation • Free flights from Mfuwe Airport to Sungani and return • Meals, laundry, drinks (excluding top-shelf beverages), VSAT WIFI • Professionally guided safari activities • VAT and service charge
PPPN RATES EXCLUDE	<ul style="list-style-type: none"> • Lusaka meet & greet - city transfers • Top-shelf beverages • Gratuities, visas and airport departure taxes • Flights (aside from Mfuwe Airport to Sungani airstrip and return) • \$115 tourism - conservation - DNPW fees and levies: which are non-commissionable. DNPW fees are subject to change. If an increase is levied by DNPW before the start of the safari this amount will be passed onto guests. This fee is applicable to all nights regardless of specials.
CHECK IN/CHECK OUT	<ul style="list-style-type: none"> • Check-in: We endeavour to have your tent ready on arrival. Should there be a turnaround, we will ensure you are not kept waiting long. • Check out: It will be approx. 10:00 on the date of departure. When availability allows early or late check-in / out are possible at no extra charge.

SPECIAL OFFERS

RACK	EMERALD SEASON	SHOULDER SEASON	PEAK SEASON
BEST OF BOTH 5 NIGHTS	<ul style="list-style-type: none"> • 3 nights at Sungani and 2 nights at Kulandila with 1 night FREE at Kulandila 		
PER PERSON SHARING	N/A	\$5000	\$6650
PPPN	N/A	\$1000	\$1330
PER PERSON SINGLE	N/A	\$1250	\$1796
EXCLUSIVE USE KULANDILA CAMP	<ul style="list-style-type: none"> • 15% Discount • 3 night minimum (excludes long stay special and children rate) 		
PER NIGHT MAX 8 PAX	CLOSED	\$6460	\$8500
PPPN	CLOSED	\$808	\$1063
EXCLUSIVE USE SUNGANI LODGE	<ul style="list-style-type: none"> • 15% Discount • 3 night minimum (excludes long stay special and children rate) 		
PER NIGHT MAX 14 PAX	\$14,875	\$16,065	\$21,420
PPPN	\$1063	\$1148	\$1530
4 NIGHTS	<ul style="list-style-type: none"> • 10% Discount • Applicable at either property in shoulder and peak - N/A children rate 		
5 NIGHTS	<ul style="list-style-type: none"> • 15% Discount • Applicable at either property in shoulder and peak - N/A children rate 		
HONEYMOON	<ul style="list-style-type: none"> • 1 partner less 50% (excludes other specials) • Require marriage certificate • 3 night minimum 		
GROUP BOOKING	<ul style="list-style-type: none"> • 10% Discount • 3 night minimum(excludes long stay special) • 8 pax or more at Sungani Lodge 		

Applies to specials:

- Excludes park fees and conservation levies.
- A non-refundable commitment deposit of 30% is required when holding provisional group or exclusive use bookings dates for longer than 7 days, this will go towards the cost of booking should it be confirmed.
- **All specials include the free flight** from Mfuwe to Sungani and return (**3 night minimum**). If it is a large booking we would recommend chartering a bigger aircraft direct.



TRANSFERS

- Guests would fly via Lusaka to Mfuwe International airport.
- Guests are collected from Mfuwe airport in our aircraft. Flight time is between 20-30 mins.
 - If preferred, a collection by road is possible (3 hours). Please note the rates are the same if it is a road transfer.
- Guests will need to arrive during the day (morning flight) so that we can transfer them before dark. If the guest is coming from another lodge in South Luangwa we will make contact with them to arrange a suitable pick up time at MFU airport.
- Our aircraft is a Cessna 206 and holds 4 passengers.
- If the plane is doing multiple transfers due to the maximum being 4 pax at a time, then one of our staff will meet guests with refreshments while they wait at the airport. This could be approx. 60 - 90 mins.
- Chartering direct to Sungani from Lusaka is also a great option. Please discuss this with our reservations team.
- We can quote for the charter in our plane or use one of our preferred suppliers to complete the journey. *All pricing is subject to change.*
- **Luggage strictly soft shell bags 15kg/33lb. No hardshell cases please!**
- During **Emerald Season** transfer to the lodge is a beautiful boat safari from Mfuwe which is around 3 hours.

CONDITIONS AT A GLANCE

- Booking is deemed confirmed when **LPD Safaris Ltd** is in receipt of a deposit or total payment.
- Provisional bookings may be released in consultation with the guest as a courtesy, if no payment commitment has been received.
- Provisional bookings will be held for 14 days and thereafter be released. In extraordinary circumstances we will hold for longer. If there are requests for the same dates we will require confirmation and payment of deposit within 48 hours or we will release.
- 20% non-refundable deposit payable 7 days from date of invoice is required to secure booking.
- Bookings made less than 90 days from arrival will require full payment at time of booking.
- Full and final payment of invoice is required 60 days prior to arrival. **Payment terms and plan is default as above unless otherwise agreed with our reservations team.**
- Given the remoteness of the location, a minimum of 3 nights is recommended and would be given priority.

FLIGHTS

- Luggage strictly soft shell bags 15kg/33lb. The pilot reserves the right to exclude overweight baggage to meet safety and legal requirements.
- Flights to and from Mfuwe are included in the rate.
- Flight times may change at short notice - if this happens all parties will be notified with enough time to prevent major delays and time on safari.
- Exact flight times will be confirmed 30 days out.
- Sungani does not guarantee private charters and reserves the right to sub contract other reputable charter companies.
- Private charter pricing is subject to change.
- Alcohol is prohibited on any of these flights, even in a cooler.

For our full terms and conditions please visit our [website](#).



TALK TO US

EMAIL	reservations@sungani.com
TEL WHATSAPP	+44 7760 966011
OFFICE HOURS	Mon - Fri 08.00 - 17.00 based in the UK

- [FAQ'S](#)
- [TERMS AND CONDITIONS](#)
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- [WETU KULANDILA CAMP](#)
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