

## RACK RATE SCHEDULE

Valid 1 April 2027 – 31 March 2028

Matetsi Victoria Falls is a family-owned luxury safari lodge set on a 136,000-acre concession, Matetsi Private Game Reserve, along a pristine 15 km stretch of the Zambezi River, offering the rare combination of exclusive safari, tranquil river experiences and effortless access to one of the world's natural wonders, Victoria Falls, all wrapped up in warm authentic Zimbabwean hospitality. We look forward to welcoming your clients as our guests.

### Seasonal Dates

| PEAK SEASON<br>(minimum 2-night stay) | HIGH SEASON                                                    | MID-SEASON                               |
|---------------------------------------|----------------------------------------------------------------|------------------------------------------|
| 1 July – 31 August 2027               | 1 Apr – 30 Jun '27<br>1 – 30 Sep '27<br>16 Dec '27 – 7 Jan '28 | 1 Oct – 15 Dec '27<br>8 Jan – 31 Mar '28 |

### Accommodation Rates

All rates in United States Dollars (USD). For a full list of rate inclusions and exclusions, please refer to Page 7.

| Room type                                                            | Season | Rack (USD) | Notes                                                                                                                                 |
|----------------------------------------------------------------------|--------|------------|---------------------------------------------------------------------------------------------------------------------------------------|
| <b>River Suite</b><br><i>Per person sharing per night</i>            | Peak   | 2,000      |                                                                                                                                       |
|                                                                      | High   | 1,800      |                                                                                                                                       |
|                                                                      | Mid    | 1,300      |                                                                                                                                       |
| <b>River Suite – Single Occupancy</b><br><i>Per person per night</i> | Peak   | 3,000      | A single supplement of 50% applies when a suite is occupied by one person only, or when one person shares with an infant (0-5 years). |
|                                                                      | High   | 2,700      |                                                                                                                                       |
|                                                                      | Mid    | 1,950      |                                                                                                                                       |

River Family Suite and River House – rates are per unit per night

|                                                                                                           |      |        |                                                                                        |
|-----------------------------------------------------------------------------------------------------------|------|--------|----------------------------------------------------------------------------------------|
| <b>River Family Suite</b><br><i>Per unit per night<br/>Max 2 adults<br/>+ 2 children (0-16 years old)</i> | Peak | 7,495  | It is possible to add one Extra Bed to a River Family Suite or River House on request. |
|                                                                                                           | High | 6,750  |                                                                                        |
|                                                                                                           | Mid  | 4,875  |                                                                                        |
| <b>River House Private Villa</b><br><i>Per unit per night<br/>Maximum 8 guests</i>                        | Peak | 13,990 |                                                                                        |
|                                                                                                           | High | 12,600 |                                                                                        |
|                                                                                                           | Mid  | 9,100  |                                                                                        |

## RACK RATE SCHEDULE

Valid 1 April 2027 – 31 March 2028

### Conservation Contribution

The Conservation Contribution is charged separately to the accommodation rate. It is payable by all guests in addition to accommodation. It goes directly towards the conservation work carried out on Matetsi Private Game Reserve.

| Conservation Contribution                | Rate (USD) | Notes |
|------------------------------------------|------------|-------|
| Adult<br>(per adult per night)           | 55         |       |
| Child<br>(under 17, per child per night) | 20         |       |

### Private Vehicle and Private Boat Cruise Options

The following available options are charged in addition to accommodation rates.

| Private Option                                                       | Rack (USD) | Notes                                                   |
|----------------------------------------------------------------------|------------|---------------------------------------------------------|
| Private Vehicle<br>(includes 1 private boat cruise per stay)         | 700        | Per vehicle per night<br>(booked full duration of stay) |
| Private Boat Cruise<br>(standalone -<br>not part of vehicle package) | 400        | Per cruise per boat                                     |

## RACK RATE SCHEDULE

Valid 1 April 2027 – 31 March 2028

### Child Policy

Children of all ages are welcome at Matetsi Victoria Falls.

| Child age                                      | Rate              | Game drives & river cruises       | Walking safaris |
|------------------------------------------------|-------------------|-----------------------------------|-----------------|
| 0–5 years (infant), sharing with 1 or 2 adults | Free of charge*   | Not permitted on shared vehicle** | Not permitted   |
| 6–12 years, sharing with 1 or 2 adults         | 50% of adult rate | Guide's discretion                | Not permitted   |
| 13–15 years, sharing with 1 or 2 adults        | 50% of adult rate | Yes                               | Not permitted   |
| 16 years, sharing with 1 or 2 adults           | 50% of adult rate | Yes                               | Yes             |
| 17 years and older                             | Adult rate        | Yes                               | Yes             |

\* Triple room: Children 0–5 free using existing bedding (shared bedding with adults; cot subject to availability);

Children 0–5 requiring extra bed: USD 250 per night;

Children 6–16 requiring extra bed: 50% of adult rate.

Maximum 5 extra beds per night, subject to availability.

\*\* On a private vehicle, children of any age may join game drives at guide discretion based on behaviour of children and animals.

### River Suites, River Family Suites and River House details

| Unit                                      | Configuration                                   | Rate basis                 | Maximum occupancy                                                          |
|-------------------------------------------|-------------------------------------------------|----------------------------|----------------------------------------------------------------------------|
| <b>River Suites (16 units)</b>            | Twin or Double                                  | Per person per night       | 2 adults                                                                   |
| <b>River Suites – Triple*</b>             | Twin or Double + extra bed                      | Per person per night       | 2 adults + 1 child (0-16 years)<br>or<br>1 adult + 2 children (0-16 years) |
| <b>River Family Suites (2 units)</b>      | Suite + adjoining children's room, both ensuite | Per family suite per night | 2 adults + 2 children (0-16 years) *                                       |
| <b>River House Private Villa (1 unit)</b> | 4 ensuite rooms (2 main, 2 standard)            | Per unit per night         | 8 guests *                                                                 |

\*It is possible to add one Extra Bed to a River Family Suite or River House on request.

## RACK RATE SCHEDULE

Valid 1 April 2027 – 31 March 2028

### Exceptional Experiences and Offers

All guests receive a complimentary scheduled Tour of the Victoria Falls (including parks fees up to USD 58 per person) and complimentary scheduled arrival and departure transfers within the Victoria Falls area.

| Offer                                                  | Validity                             | Details                                                                                                                                                                                                                                                                                |
|--------------------------------------------------------|--------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>GREEN SEASON OFFERS</b>                             |                                      |                                                                                                                                                                                                                                                                                        |
| Stay 3, Pay 2                                          | 1 – 15 Dec '27<br>8 Jan – 31 Mar '28 | Stay 3 nights, pay for 2.<br>Not applicable to River House or Family Suite.                                                                                                                                                                                                            |
| Solo Safari                                            | 1 – 15 Dec '27<br>8 Jan – 31 Mar '28 | No single supplement applied.<br>Not applicable to River House or Family Suite.                                                                                                                                                                                                        |
| <b>LONG STAY OFFERS – not available in Peak Season</b> |                                      |                                                                                                                                                                                                                                                                                        |
| Long Stay – Helicopter Experience                      | High and Mid-Season                  | Stay 4+ nights and receive a complimentary one-way helicopter flight to/from Victoria Falls Town, including a scenic flight over the Falls, the Zambezi River and Matetsi Reserve. 1 flight per booking per stay. Parks fees and one-way road transfer included where necessary.       |
| Long Stay – Stay 4, Pay 3                              | High and Mid-Season                  | Stay 4 nights, pay for 3.<br><br>Helicopter flight not included. Not applicable to River House or Family Suite.                                                                                                                                                                        |
| Long Stay – 7-night Matetsi Retreat Stay 7, Pay 5      | High and Mid-Season                  | Includes 1 complimentary 60-minute massage per person.<br><br>Helicopter flight not included. Not applicable to River House or Family Suite.                                                                                                                                           |
| <b>HONEYMOON OFFER – valid year-round</b>              |                                      |                                                                                                                                                                                                                                                                                        |
| Honeymoon Offer                                        | 1 Apr '27 – 31 Mar '28               | One partner pays full rate; the other pays 50% of the accommodation rate for the entire stay.<br><br><b>May be combined with one Long Stay offer in Mid and High Season.</b><br><br>Not applicable to Family Suites or Villa. Valid within 6 months of marriage. Minimum 2-night stay. |

## RACK RATE SCHEDULE

Valid 1 April 2027 – 31 March 2028

### Road and Helicopter Transfers, Supplements and Upgrades

Complimentary scheduled arrival/departure transfers are included for pick-up from within the Victoria Falls area (for pick-up/drop-off from within the Victoria Falls area - including VF borders, VF town and VFA airport - see rate includes). A supplement applies for Kasane or Livingstone. There is an option to upgrade to Private Transfers.

3rd party activities (including helicopters and other Victoria Falls town activities) may be subject to rate increases at short notice. Please treat as indicative. Our team can quote at time of enquiry.

| Item group                                                | Item                                                                                            | Rack (USD)   | Notes                 |
|-----------------------------------------------------------|-------------------------------------------------------------------------------------------------|--------------|-----------------------|
| <b>Road Transfers</b><br><i>one-way per person</i>        | Supplement – Scheduled Transfer: Livingstone Town/Airport to/from Matetsi                       | <b>80</b>    |                       |
|                                                           | Supplement – Scheduled Transfer: Kasane Town/Airport to/from Matetsi                            | <b>80</b>    |                       |
|                                                           | Upgrade – Private Transfer: Victoria Falls Town/Airport to/from Matetsi                         | <b>120</b>   |                       |
|                                                           | Upgrade – Private Transfer: Kasane Town/Airport to/from Matetsi                                 | <b>140</b>   |                       |
|                                                           | Upgrade – Private Transfer: Livingstone Town/Airport to/from Matetsi                            | <b>140</b>   |                       |
| <b>Helicopter Transfers</b><br><i>per helicopter</i>      | Victoria Falls Airport – Matetsi: transfer incl. scenic flight over Falls, 4-seater (max 4 pax) | <b>4,500</b> | Parks fees incl.      |
|                                                           | Victoria Falls Airport – Matetsi: transfer incl. scenic flight over Falls, 6-seater (max 6 pax) | <b>6,200</b> | Parks fees incl.      |
| <b>Helicopter Offer Upgrades</b><br><i>per helicopter</i> | Upgrade 4-night offer: scenic flight → one-way scenic transfer, 4-seater (max 4 pax)            | <b>2,100</b> | Offer details on Pg 4 |
|                                                           | Upgrade 4-night offer: scenic flight → one-way scenic transfer, 6-seater (max 6 pax)            | <b>2,700</b> | Offer details on Pg 4 |

## RACK RATE SCHEDULE

Valid 1 April 2027 – 31 March 2028

### Tour of the Falls Experience Upgrades

All guests receive a complimentary scheduled Tour of the Victoria Falls (including parks fees up to USD 58 per person), with the option to upgrade to a range of different experiences, including private transfers. Parks fees are included where applicable. These are subject to change at short notice & may affect inclusive rates.

| Item group                                                                           | Item                                                                    | Rack (USD) | Notes                                                                                                                                                                                                                                                        |
|--------------------------------------------------------------------------------------|-------------------------------------------------------------------------|------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Tour of the Falls Experience Upgrades</b><br><i>Per person   minimum 2 guests</i> | Upgrade: Private Victoria Falls Tour                                    | <b>250</b> | Private return transfers with a private guided tour of the falls.                                                                                                                                                                                            |
|                                                                                      | Upgrade: Victoria Falls Cultural Tours                                  | <b>350</b> | Village visit, authentic African township experience, or guided bridge tour. (Select one option.)                                                                                                                                                            |
|                                                                                      | Upgrade: Victoria Falls Aerial Experience                               | <b>490</b> | Private guided tour plus Flight of Angels (short scenic heli flip).<br>Max 120 kg/person.                                                                                                                                                                    |
|                                                                                      | Upgrade: Victoria Falls Adventure                                       | <b>490</b> | Private return transfers with a private guided tour of the falls, and one gorge/bridge activity per guest.<br><br>Activity options: Zipline, Gorge Swing, Bungee Jump (selection one option).<br>See age restrictions.                                       |
|                                                                                      | Upgrade: Zambezi Aerial Experience                                      | <b>670</b> | Private return transfers with a private guided tour of the falls and a 25-min flight over the Victoria Falls, Zambezi River and Zambezi National Park.<br>Max 120 kg/person.                                                                                 |
|                                                                                      | Upgrade: Ultimate Victoria Falls Adventure                              | <b>630</b> | Private guided tour plus Flight of Angels (short scenic heli flip) and one gorge/bridge activity per guest.<br><br>Activity options: Zipline, Gorge Swing, Bungee Jump (selection one option).<br>See weight / age restrictions.<br>Heli: Max 120 kg/person. |
|                                                                                      | Upgrade: Victoria Falls from all Angles (recommended High Water Season) | <b>700</b> | Flight of Angels, cross to Zambia for the Zambian perspective, return to Zimbabwe for a guided tour.                                                                                                                                                         |

## RACK RATE SCHEDULE

Valid 1 April 2027 – 31 March 2028

### Rates Include

- Scheduled luxury return transfer to/from Matetsi from/to within the Victoria Falls area (VF town, VF Airport and VF borders with Botswana/Zambia)
- Scheduled Tour of the Falls – guided walking tour including parks fees up to USD 58 per person (once per guest per stay)
- Safari activities: game drives, birdwatching and safari walks
- A sunrise or sunset boat cruise on the Zambezi River; additional cruises subject to availability
- Amateur fishing
- Three meals daily and the house selection of non-alcoholic and alcoholic beverages
- Laundry
- Emergency medical evacuation
- Additional Family Suite includes: private 4x4 safari vehicle and 1 private boat cruise
- Additional River House includes: private arrival and departure transfers; Tour of the Falls on a private basis; private dining; private 4x4 safari vehicle; 1 private boat cruise; dedicated team including host and chef

### Rates Exclude

- Scheduled transfer from/to Kasane or Livingstone – see transfer rates for supplements
- Private safari vehicles and private boat cruises (available at additional cost)
- Conservation Contribution: USD 55 per adult per night and USD 20 per child (under 17) per night
- All items of a personal nature including telephone calls and shop/boutique purchases
- Spa treatments
- Gratuities (guideline available from Reservations on request)
- Champagne, exclusive/premium beverages and cigars
- Victoria Falls town activities
- All transfers other than those specified under Rate Includes

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Valid 1 April 2027 – 31 March 2028

### Group Bookings

Matetsi Victoria Falls welcomes group bookings. Groups are considered to be 7 suites or more. Bookings that include at least 8 River Suites and 1 River Family Suite may book as **part-exclusive use**, subject to availability at time of booking. **Full exclusive use** bookings include 16 River Suites, 2 River Family Suites and River House. Depending on configuration, MVF exclusive use can accommodate a maximum of 44 adults [double occupancy] + maximum 10 children [including 6 extra beds]. Group bookings are subject to special terms negotiated per booking.

### Guide Rates

Guide discounted rate applicable to River Suites only. Standard guest inclusions and exclusions apply. Maximum 1 discounted suite per 15 guests.

| Room type                                                              | Season | Rate (USD) | Conditions                                                                                                                                                                                                                                  |
|------------------------------------------------------------------------|--------|------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>River Suite – Guide rate</b><br><i>Per person sharing per night</i> | Peak   | 1,200      | <b>1–14 guests:</b> Discounted rate applies.<br><b>15+ guests:</b> Complimentary guide room (subject to availability), or discounted rate in a River Suite.<br>Single occupancy suite: charged at the Guide rate with no single supplement. |
|                                                                        | High   | 1,080      |                                                                                                                                                                                                                                             |
|                                                                        | Mid    | 780        |                                                                                                                                                                                                                                             |

### Guide Rooms

Two guide rooms are available exclusively to guides or staff travelling with guests staying at MVF. Rooms are ensuite, air-conditioned, have WiFi and mini-bar fridge. Rooms can be Single/Double or Twin configuration.

| Guide Room                                       | Rack (USD) | Notes                                                                           |
|--------------------------------------------------|------------|---------------------------------------------------------------------------------|
| <b>Guide Room</b><br><i>Per person per night</i> | 350        | Single occupancy.<br>Guide room rates apply year-round.                         |
|                                                  | 200        | For one additional person (same room).<br>Same T&Cs, includes & excludes apply. |

**Guide Room Rates include:** Arrival and departure transfers (if arriving/departing with guests); safari and river activities if joining guests on a private vehicle or cruise; three meals daily in guest dining areas; house selection of non-alcoholic and alcoholic beverages at mealtimes; house non-alcoholic beverages in mini-bar fridge.

**Guide Room Rates exclude:** Personal items; telephone calls; shop/boutique purchases; spa treatments; gratuities; champagne and exclusive beverages; beverages outside mealtimes; cigars; Victoria Falls activities; transfers other than those in Rate Includes; Tour of the Falls parks fees (if joining guests); laundry (charged at nominal rate at management discretion).



## RACK RATE SCHEDULE

Valid 1 April 2027 – 31 March 2028

### The Fine Print

#### Room & Occupancy

- All rates are inclusive of VAT (where applicable) and stated in United States Dollars (USD).
- Accommodation rates are per person sharing per night, except for the Family Suite and River House which are per unit per night.
- A single supplement of 50% applies when a suite is occupied by one person only, or when one person shares with an infant (0-5 years).
- Triple rooms accommodate a maximum of 2 adults and 1 child, or 1 adult and 2 children (0-16 years). Not 3 adults.
- Family suites accommodate a maximum of 2 adults and 2 children up to age 16, and can accommodate one extra bed on request.

#### Operational

- Standard check-in is 2pm; check-out is 11am. Early check-in or late check-out may be requested but cannot be guaranteed.
- Special requests must be submitted in writing to Reservations a minimum of 14 days prior to arrival.
- Game drives are conducted on a shared vehicle basis (maximum 6 guests per vehicle if sharing; maximum 10 if all travelling together).
- Private vehicle must be booked for the full duration of the stay, and is available from 2pm on day of arrival to 11am on day of departure.
- Private boat cruises are subject to boat availability and require forward planning.
- All tours, experiences and activities are weather permitting. Guest safety is our first priority.
- Unmanned aerial vehicles (drones) are not permitted in Matetsi Private Game Reserve.

#### Rates & Charges

- Conservation Contribution is charged separately to the accommodation rate.
- Inclusive activities and signature offers may not be exchanged for cash value.

#### Policies & General

- Please review all booking details carefully to ensure they are in accordance with your reservation request. Should any discrepancies arise, please contact us immediately. We reserve the right to re-calculate reservation costs if details change.
- Matetsi Victoria Falls reserves the right to change rates and T&Cs at management's discretion. Changes will be communicated to partners and on our website timeously.
- Transfers are handled by our ground handling division or by a preferred partner.
- Insurance: All clients must have adequate travel insurance against all risks associated with overseas travel (including epidemics and pandemics) and appropriate medical cover, prior to departure. Travel insurance should be taken out upon booking confirmation.

## RACK RATE SCHEDULE

Valid 1 April 2027 – 31 March 2028

### Terms and Conditions

#### Bookings

Provisional bookings are held as per the periods below. We will endeavour to send a reminder before the hold period lapses - please note that confirmation is required within the hold period to secure the booking, as holds are automatically released on expiry.

|                                           |                   |
|-------------------------------------------|-------------------|
| <b>Peak Season (July and August)</b>      | Held for 14 days  |
| <b>High and Mid Seasons</b>               | Held for 21 days  |
| <b>Less than 30 days prior to arrival</b> | Held for 48 hours |

#### Payment and Cancellation

Cancellations are only effective on receipt of written notification. Unless due to force majeure, the below T&Cs apply. No refund will be made for failure to arrive, late arrival, or early departure.

| Season                                                                                                                                             | Payment required                                          | Cancellation policy                                                                |
|----------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|------------------------------------------------------------------------------------|
| <b>Peak Season</b><br>1 Jul – 31 Aug '27                                                                                                           | 25% non-refundable deposit within 14 days of confirmation | Non-refundable deposit                                                             |
|                                                                                                                                                    | 75% balance due 120 days prior to arrival                 | Up to 121 days prior: 50% cancellation fee 120 days or less: 100% cancellation fee |
| <b>High Season</b><br>1 Apr–30 Jun '27;<br>1–30 Sep '27;<br>16 Dec '27–7 Jan '28<br><br><b>Mid-Season</b><br>1 Oct–15 Dec '27;<br>8 Jan–31 Mar '28 | 25% non-refundable deposit within 14 days of confirmation | Non-refundable deposit                                                             |
|                                                                                                                                                    | 75% balance due 60 days prior to arrival                  | Up to 61 days prior: 25% cancellation fee 60 days or less: 100% cancellation fee   |

Standard T&Cs apply to individual bookings only. Groups (7 suites or more) are subject to terms negotiated per booking. Terms and conditions are subject to change at the discretion of management.

#### Method of Payment

Payment methods will be provided on invoice.

#### Acceptance of T&Cs

By placing a booking with Matetsi Victoria Falls, clients accept that they have read and agreed to the booking terms and conditions.