

RACK RATE SCHEDULE

VALID FROM 8 JANUARY 2023 – 7 JANUARY 2024



ACCOMMODATION RATES						
River Lodge Suite rates are in USD per person per night sharing *River Lodge Suites incur a single supplement.		RACK (USD)	Private Vehicle	# Triple Rooms	Tour Leader / Guide Rate	
					1 - 14 Guests	15+ Guests
River Lodge Suite	High Season	1,250	550	3	625	1 x no charge
	Mid Season	885			445	1 x no charge
*River Lodge Suite - Single Occupancy	High Season	1,875		N/A	N/A	N/A
	Mid Season	1,335				
Family Suite & River House Private Villa rates are in USD per Unit per night (i.e. per Family Suite or per Villa per night)		RACK (USD)	Private Vehicle	# Triple Rooms	Tour Leader / Guide Rate	
					1 - 14 Guests	15+ Guests
River Lodge Family Suite	High Season	4,370	550	N/A	N/A	N/A
	Mid Season	3,100				
River House Private Villa	High Season	7,490	1 x included	N/A	N/A	N/A
	Mid Season	5,300				
Dates Per Season	Mid Season: 8 Jan '23 - 31 Mar '23; 1 Oct '23 - 20 Dec '23			High Season: 1 Apr '23 - 30 Sep '23; 21 Dec '23 - 7 Jan '24		
Offers are detailed below	4+ night, 7+ night and Honeymoon offers available					

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CHILD POLICY - CHILDREN OF ALL AGES ARE WELCOME AT MATETSI VICTORIA FALLS

Child Age	Rate	Notes	Activity Participation		
			Game Drives & River Cruises	Upper Zambezi Canoeing	Walking Safaris
0 - 2 years, sharing with 1 or 2 adults	Free of Charge	Cot Subject to Availability	Not permitted**	Not permitted	Not permitted
3 - 5 years, sharing with 1 or 2 adults	Free of Charge				
*6 - 16 years, sharing with 1 or 2 adults	50% of full adult rate	Max 2 children per room	Yes, 6 - 12 years at Manager's discretion	16 years and older	16 years and older
*6 - 16 years in own room	1st child: adult rate, 2nd & 3rd child 50% of adult rate	Max 3 children per room			
17 years and older	Adult rate	Will be charged as adults	Yes	Yes	Yes

***Triple room configuration is possible and charged as follows:**

Children aged 0 – 5 stay free of charge when sharing with one or two adults, making use of existing bedding (shared bedding with adults)

Children aged 0 – 5 who require an extra bed are charged \$ 200,00 per night

Children aged 6 – 16 who are sharing the room with one or two adults and require an extra bed are charged 50% of the adult rate

*Please note only 3 extra beds are available per night at the lodge so these are subject to availability on request.

**If paying for a Private Vehicle, children of any age may go on game drives, with access to sightings being at the discretion of the guide, based on the behaviour of both child and animals.

Matetsi Cubs, our exciting children's program, provides for exciting activities during their stay.

SUITES, FAMILY SUITES & VILLA DETAILS (see factsheet & brochure for layouts)

Unit	Configuration	Rate	Occupancy
River Lodge Suites	Twin or Double	Per Person Per Night	Maximum of 2 adults
River Lodge Suites (Triple)	Twin or Double with an extra bed	Per Person Per Night	Maximum of 2 adults + 1 child or 1 adult + 2 children
River Lodge Family Suites	Suite with adjoining children's room, both en suite	Per Family Suite Per Night	Maximum of 2 adults + 2 children
River House Private Villa	4 ensuite rooms (2 Master Bedrooms, 2 Bedrooms)	Per Villa Per Night	Maximum of 8 guests

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EXCEPTIONAL EXPERIENCES & OFFERS

Offer	Validity	Details
Long Stay: Helicopter Experience	8 Jan '23 - 7 Jan '24	Stay for 4 or more nights at Matetsi Victoria Falls and enjoy a complimentary helicopter flight one-way to/from Matetsi from/to Victoria Falls Town, including a scenic flight over the Falls, the Zambezi River & Matetsi Private Game Reserve. 1 flight per guest per stay. Includes parks fees and one-way road transfer as necessary. *Upgrade to helicopter airport transfer, details below.
Long Stay: Stay 4 nights, Pay for 3 nights	8 Jan '23 - 7 Jan '24	Stay for 4 nights and only pay for 3 nights at Matetsi Victoria Falls. *This offer does not include a scenic flight over the Falls, the Zambezi River & Matetsi. Please note that this offer is not applicable to the River House Private Villa.
Long Stay: 7 night Matetsi Retreat (Stay 7 nights, Pay for 5 nights)	8 Jan '23 - 7 Jan '24	The Matetsi Retreat includes one complimentary 60 minute massage (per person). This offer also includes a complimentary helicopter flight one-way to/from Matetsi from/to Victoria Falls, including a scenic flight over the Falls, the Zambezi River & Matetsi Private Game Reserve (with parks fees and one-way road transfer as necessary). Please note that this offer is not applicable to the River House Private Villa.
Honeymoon Offer	8 Jan '23 - 7 Jan '24	One partner pays full rate, the other partner pays 50% of accommodation rate for the whole stay. Offer is not applicable to Family Suites or Villa. Valid for travel within 6 months of date of marriage. Minimum 2 night stay.
The honeymoon offer may be combined with one of the Long Stay offers. Long stay offers may not be combined together.		
All Guests receive a complimentary Tour of The Victoria Falls and High Tea at Victoria Falls Hotel irrespective of the number of nights they are staying.		
*Tour of the Falls and High Tea are on a scheduled basis, upgrades to private tours are available as per below.		

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EXCLUSIVE USE OF MATETSI VICTORIA FALLS

Booking exclusive use or part-exclusive use allows guests to enjoy their very own private camp on the banks of the Zambezi river.

Exclusive Use Buy-out

The full exclusive-use option includes a buyout of the whole lodge, private access to the 136,000-acre wilderness area that is Matetsi Private Game Reserve and 9 miles of Zambezi river frontage. This offering is ideal for those looking for the ultimate exclusive experience close to Victoria Falls. An exclusive use buy-out is also ideal for a large group travelling together. Combined, the suites can accommodate up to 36 adults, or up to 43 guests (including at least 7 children up to age 16). A supplement can be applied should use of the River House private villa be included in the booking in order to accommodate additional guests, with a total of up to 44 adults, or up to 51 guests (including at least 7 children up to age 16). Otherwise the villa will remain vacant.

	Rate	River House Supplement
Exclusive Use Per Day	from 29,000	from USD 5,200
Exclusive Use Per Week	from 178,000	from USD 36,000

Part-exclusive Use Buy-out

Booking Matetsi Victoria Falls on a part exclusive-use basis, gives you private access to the Matetsi Victoria Falls western guest area and up to seven suites, including one family suite. Three extra beds can be included subject to availability. This offering is ideal for groups of up to 14 adults, or up to 19 guests (including at least 5 children up to age 16). Additional suites can be booked if required.

	Rate	Additional Accommodation
Part-exclusive Use Per Day	from 12,500	Additional suites and the villa can be booked as necessary at standard rates.
Part-exclusive Use Per Week	from 80,000	

These exclusive use rates are dependent on seasonality and subject to availability at time of enquiry. Our standard Terms and Conditions do not apply to group bookings, terms are negotiated per group booking. Kindly note that Matetsi Victoria Falls reserves the right to amend rates and T&Cs at any time.

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TRANSFERS, EXPERIENCES & UPGRADES				
Item Group	Validity	Item	Rate (USD)	Notes
Complimentary scheduled arrival/departure transfer are included in the Matetsi Victoria Falls accommodation rate (for pick-up/drop-off from within the Victoria Falls area - including VF borders, VF town and VFA airport - see rate includes). A supplement (or top-up) can be added to cover pick ups from Kasane/Livingstone and/or Upgrade to Private Transfers.				
Road Transfers Top Ups & Upgrades (rates are per person)	8 Jan '23 - 7 Jan '24	Top-up Scheduled Transfer: Livingstone Town/Airport Zambia to Zimbabwe Border (VF)	37	
		Top-up Scheduled Transfer: Kasane Town/Airport Botswana to Zimbabwe Border	37	
		Upgrade to Private Transfer: Victoria Falls Town/Airport to Matetsi	62	
		Upgrade to Private Transfer: Kasane Town/Airport Botswana to Matetsi	83	
		Upgrade to Private Transfer: Livingstone Town/Airport Zambia to Matetsi	83	
Helicopter Transfers (rates are per helicopter) - see Tours & Transfers Rates schedule for full list of Helicopter experiences	8 Jan '23 - 7 Jan '24	Victoria Falls Airport - Matetsi - direct transfer 4-seater (max 4 Pax)	1 400	National Parks fees are included where applicable. These are subject to change at short notice & may affect inclusive rates.
		Victoria Falls Airport - Matetsi - direct transfer 6-seater (max 6 Pax)	2 150	
		Victoria Falls Airport - Matetsi - transfer incl. scenic flight over the falls 4-seater (max 4 Pax)	2 550	
		Victoria Falls Airport - Matetsi - transfer incl. scenic flight over the Falls, 6-seater (max 6 Pax)	3 650	

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TRANSFERS, EXPERIENCES & UPGRADES				
Item Group	Validity	Item	Rate (USD)	Notes
Helicopter Offer Upgrades from scenic charter flight to scenic helicopter transfers (rates are per helicopter)	8 Jan '23 - 7 Jan '24	Upgrade 4 night offer, scenic helicopter flight to a one way transfer to/from Victoria Falls Airport/Matetsi incl. scenic flight over the Falls, 4-seater (max 4 Pax)	1 100	
		Upgrade 4 night offer, scenic helicopter flight to a one way transfer to/from Victoria Falls Airport/Matetsi incl. scenic flight over the Falls, 6-seater (max 6 Pax)	1 650	
Tour of the Falls Experience Offer is on a scheduled basis, upgrades to private tours are available as per below.				
See the Tours & Transfers rates sheet or contact our Reservations team for full details.				
Tour of the Falls Experience Upgrades	8 Jan '23 - 7 Jan '24	Upgrade: Private Victoria Falls Tour	175	
		Upgrade: Victoria Falls Cultural Tours	250	
		Upgrade: Victoria Falls Aerial Experience	350	
		Upgrade: Victoria Falls Adventure	350	
		Upgrade: Zambezi Aerial Experience	480	
		Upgrade: Ultimate Victoria Falls Adventure	500	
		Upgrade: Victoria Falls from all Angles (recommended during High Water Season)	500	
See Tours & Transfers Rates sheet for a full list of services offered and additional details.				
3rd party activities (including helicopters and other Victoria Falls town activities) may be subject to rates increases at short notice. Please take these rates as indicative. Our team can quote for 3rd party activities at time of enquiry.				

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- All rates are nett & confidential, inclusive of VAT (where applicable) and are stated in United States Dollars (USD).
- Accommodation rates are per person per night sharing, except for the Family Suite and River House Villa which are per unit per night.
- Single Supplement: A single supplement of 50% applies from the first single room. A single supplement will be charged when an adult is sharing with an infant.
- Triple rooms are suitable for a maximum of 2 adults and 1 child, or 1 adult and 2 children, not 3 adults.
- Family suites are suitable for a maximum of 2 adults and 2 children.
- Standard check-in is 2pm and check-out time is 11am. An early check-in or late check-out can be requested where necessary, this cannot however be guaranteed.
- Please ensure that all details are in accordance with your reservation request. Should you require any amendments, please contact us immediately.
- Should any of the details change, we reserve the right to re-calculate the reservation costs accordingly.
- Private Vehicle: a private 4x4 safari vehicle can be pre-booked at an additional cost, subject to availability. Rates are per vehicle per night, from 2pm on day of arrival to 11am on day of departure.
- In the case of boating activities, the availability of boats may restrict private use and require forward planning.
- Please see applicable notes under our Child Policy for children joining on a private vehicle.
- Tour Leaders, Private Guides: Normal guest inclusions and exclusions apply. A maximum of 1 Tour Leader on a discounted rate per 14 guests.
- Unmanned Aerial Vehicles: (Drones) usage is not allowed in Matetsi Private Game Reserve, until such time as their impact on wildlife and anti-poaching initiatives can be assessed.
- All tours, experiences and activities are weather permitting. Guest safety is our first priority.
- Inclusive activities and signature offers may not be exchanged for cash value under any circumstances.
- Please note that Matetsi Victoria Falls reserves the right to change rates and terms and conditions at any time. Such changes shall be communicated to our partners and shared on our website.
- Transfers will be handled by our ground handling division or if necessary by one of our preferred partners. Contact our reservations department for additional details.
- **Insurance:** It is a condition of everyone using the rates and services offered by Matetsi Victoria Falls, and its booking offices, that all clients (including individuals, companies and other legal entities) have adequate insurance cover against all risks associated with overseas travel (including but not limited to epidemics and pandemics) and appropriate medical and other insurance prior to departure from their country of origin.

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Rates Include

Scheduled Luxury Return Transfer to/from Matetsi from/to within the Victoria Falls area, i.e. VF town, VF Airport & VF borders with Botswana/Zambia. Scheduled Tour of the Falls experience including a guided walking Tour of the Falls and High Tea at The Victoria Falls Hotel, with option of earlier transfer for guests doing additional activities (once per guest per stay). Accommodation; three meals daily; the house selection of non-alcoholic & alcoholic beverages; refreshments on game drives; laundry; safari activities including game drives & safari walks; birdwatching; a sunrise or sunset boat cruise on the Zambezi River and additional boat cruises subject to availability; amateur fishing & canoeing; emergency medical evacuation; and a Conservation Contribution of US\$ 20 per person per night towards the ongoing conservation work carried out on Matetsi Private Game Reserve. Additional River House includes: arrival and departure transfer on a private basis, Tour of the Falls experience on a private basis, private villa, private 4x4 safari vehicle & a dedicated team of staff.

Rates Exclude

Scheduled Luxury Transfer from/to Kasane or Livingstone (Towns or Airports) to/from Zimbabwe (Victoria Falls) borders @ US\$ 37 per person (min 2pax) one-way (See full list of top-ups/upgrade above or on Tours & Transfers rate sheet). Rates also exclude items not listed as inclusions: e.g. all items of a personal nature, telephone calls, shop/boutique purchases, spa treatments, gratuities, champagne & exclusive (premium) beverages, cigars, Victoria Falls activities & all transfers other than as specified in Rate Includes (inclusions above).

Method of Payment

Account Name:	African Wilderness Limited
Account Address:	1st Floor, 94-96 Wigmore Street, London, United Kingdom
Bank:	Investec Bank (Mauritius) Limited
Bank Address:	6th Floor Dias Pier Building, Le Caudan Waterfront, Caudan, Port Louis, Mauritius
Payment Reference:	Matetsi Victoria Falls + Reservation Number
Account number:	0173-188817-500
IBAN:	MU83IVES1601000188817500000USD
SWIFT Code:	IVESMUMU

To avoid any delays, please make sure the above mentioned banking details are provided in full in your bank transfer instruction.

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Bookings

Provisional bookings may be held as mentioned below, should we not receive written confirmation as required the booking will be released.

Bookings made more than 91 days+ prior to arrival:	held for 21 days
Between 60 - 31 days prior to arrival:	held for 14 days
Less than 30 days prior to arrival:	held for 48 hours

Payment & Cancellation Policies

Written confirmation will act as a guarantee and is required in order to move the booking status to confirmed. No funds will be requested on confirmation. All guaranteed and confirmed reservations become subject to the cancellation policy once the booking has been confirmed. Cancellations are only effective on receipt of written notification. Unless the cancellation is due to force majeure, the below T&Cs will apply. Should guests fail to arrive on, arrive later than their intended arrival date, or leave before their intended departure date, no refund will be made. We do understand the need for flexibility in extenuating circumstances, and are open to reviewing postponements and cancellations on a case-by-case basis, for queries please email: hayley@matetsivictoriafalls.com (include the booking number for reference).

Time Period	Payment Required	Cancellation Policy
More than 120 days before date of arrival:	No payment required	Booking charged US\$ 100 per person conservation contribution
45 - 120 days to date of arrival:	No payment required	20% cancellation fee apply
0 – 45 days before date of arrival:	100% payment required	100% cancellation fees apply
0 – 90 days before date of travel: (Applicable only to Peak Season dates: July & August '23 and 21 Dec '23 - 7 Jan '24)	100% payment required	100% cancellation fees apply

Please kindly note these standard T&Cs apply to FIT bookings only. Groups are considered 7 suites or more and terms are negotiated per group booking.

As an independent family-owned property we have put this relatively flexible policy in place, based on mutually agreeable terms and ethical behaviour. Should it arise that the latter is no longer the case, it will become subject to change at the discretion of the Directors.

Name of Agency: _____ Designation: _____ Name in Print: _____

Signature: _____ Date: _____