

# entara

## LODGES & CAMPS

2023 & 2024

Entara is an intimate collection of curated safari experiences, mobile, permanent tented accommodation and lodges located in the wilderness areas of Tanzania. The incredible herds reside in the southern Serengeti plains, the wildlife-filled valleys in eastern plains and in the north lies the majestic Mara River. [info@entara.co.tz](mailto:info@entara.co.tz) . [www.entara.co.tz](http://www.entara.co.tz)



### OLMARA CAMP

Soit le Motonyi,  
Eastern Serengeti

### ESIRAI CAMP

Dec-Mar: Naabi Hill, S. Serengeti  
Jun-Oct: Kogatende, N. Serengeti

### KISIMA NGEDA CAMP

Kisima Ngeda, Lake Eyasi

### KATAMBUGA HOUSE

Endurance estate, Arusha

### OLKERI CAMP

Randilen Wildlife  
management area, Tarangire

Lat -2.48034, 35.05449

South Lat -2.834948 34.994961  
North Lat -1.764630 35.069960

Lat -3.4744807, 35.3493085

Lat -03.3453895, 36.6163215

Lat -3.81246S 36.12331E

1665Mts

South 1746Mt, North 1608Mts

1,031Mts

1420Mts

1207Mts

8 Tented Suites (2 Family,  
3 Stargazers, 1 Honey-  
moon), (1 Tour Leader tent)

6 double/twin mobile tents,  
2 interconnecting double/twin  
tents making 1 Family tent.

2 double Tented chalets  
6 double/twin Tented chalets,  
Swimming pool

8 Double/twin rooms  
(4 interconnecting rooms),  
Swimming pool

6 double/twin tented chalets,  
2 interconnecting double/  
twin tents (Family tent)

Quadruple available

Double plus child available

Quadruple available

Triples available

Triples available

Seronera, approx. 1.5 hrs

S: Seronera, approx. 60 mins  
N: Kogatende approx. 60 mins

Manyara, approx. 1.5 hrs

Arusha airport, approx. 10 mins

Randilen airstrip, 30 minutes.  
Kuro airstrip 1.5 hrs

Game drives, walking  
safaris, fly camping, hot  
air balloon

Game drives, walking safaris, fly  
camping, hot air balloon

Cultural tours, hiking, fly camping

Coffee tour, cultural tours, Hiking

Game drives, walking safaris, fly  
camping, cultural tours, night  
game drives, hot air balloon

LOCATION

GPS

ALT

CAMP SIZE

ROOMS

AIRSTRIIP

ACTIVITIES

## FULL BOARD / RACK RATES / 2023 & 2024 RATES

Full board accommodation rates (USD) all prices are per person per night. PLEASE READ THESE RATES IN CONJUNCTION WITH OUR CAMP FACT SHEETS & TERMS AND CONDITIONS.

Full board rates inclusions: Full board accommodation, free drinking water.

FB\* Full board rates in Olmara Camp, Olkeri Camp and Esirai Migration camp include a drinks package (A limited offering of house wines & beer, house spirits, soft drinks, tea, coffee & juices).

CAMPS AND LODGES	SEASON	SEASON DATES	PER PERSON	SINGLE SUPPLEMENT	CHILD 5-12 SHARING	CHILD 13-16 SHARING
			Rack	Rack	Rack	Rack
Olmara Camp FB*	High	Jan 1st -March 15th, June 1st -December 31st	\$ 454.00	\$ 114.00	\$ 285.00	\$ 369.00
	Low	March 16th-May 31st	\$ 383.00	\$ 98.00	\$ 249.00	\$ 317.00
Kisima Ngeda Camp FB	High	Jan 1st -March 15th, June 1st -December 31st	\$ 300.00	\$ 134.00	\$ 174.00	\$ 237.00
	Low	March 16th-May 31st	\$ 227.00	\$ 101.00	\$ 100.00	\$ 163.00
Esirai Migration Camp FB*	High	June 1st October 30th, Dec 1st - March 30th	\$ 340.00	\$ 181.00	\$ 168.00	\$ 281.00
Olkeri Camp FB*	High	June 1st October 30th, Dec 21st - Jan' 1st	\$ 454.00	\$ 114.00	\$ 285.00	\$ 369.00
	Low	Jan 2nd -May 31st, Nov 1st - Dec 20th	\$ 383.00	\$ 98.00	\$ 249.00	\$ 317.00

Full board rates Exclusions: TANAPA, WMA, village entry, conservation and concession fees, tourism development levy (1% of pp rack rate), drinks beyond those included in the drink package, cocktails, premium drinks & champagne, medical evacuation insurance, flights & taxes, gratuities, and items of a personal nature. Esirai Camp is closed in April, May and November.

### EXTRAS

Prices for applicable extra activities and meals (includes respective Tanapa /WMA fees -where applicable).

- Additional Packed lunch: US\$15 per person
- Sundowners: US\$25 per person
- Bush lunch/Brunch/Dinner: US\$50 per person
- Private breakfast/dinner/sundowner setup on the Olmara stargazer platform - US\$25 per person
- Walking safari in Olmara/Esirai - US\$96 per person (Inclusive of walking and ranger fees)
- Walking safari in Olkeri - US\$60 per person
- Night game drive in Olkeri - US\$75 per person (includes WMA night drive fee)
- Maasai cultural tour in Olkeri US\$65 per person
- Hot air balloon safari (Olmara, Esirai) US\$590 (Inclusive of ballooning fee) per person

### CONDITIONS

- In Olmara Camp, Olkeri Camp & Esirai Migration camp children under 12 must share with an adult.
- Walking Safaris are escorted by a walking guide, and take up to 4 hours. Kids under 12 not permitted on walks.
- Walking activities subject to safe conditions as ascertained by walking guide on the ground.
- All participants on walking activities must sign a waiver in the lodge before departure
- Children rates are applicable regardless of room allocation.
- All activities operate with a minimum of 2 participants.

## BED & BREAKFAST / RACK RATES / 2023 & 2024 RATES

Bed & breakfast accommodation rates (USD) all prices are per person per night. PLEASE READ THESE RATES IN CONJUNCTION WITH OUR CAMP FACT SHEETS & TERMS AND CONDITIONS.

CITY LODGE	SEASON	SEASON DATES	PER PERSON	SINGLE SUPPLEMENT	CHILD 5-12 SHARING	CHILD 13-16 SHARING
			Rack	Rack	Rack	Rack
Katambuga House BB*	High	Jan 1st -March 15th, June 1st -December 31st	\$ 162.00	\$ 48.00	\$ 81.00	\$ 121.00
	Low	March 16th-May 31st	\$ 128.00	\$ 39.00	\$ 64.00	\$ 97.00

BB\* Bed & breakfast rates in Katambuga House include breakfast, accommodation, free drinking water.

**EXTRAS:** Prices for applicable extra meals

• Additional packed lunch: US\$15 per person

• Katambuga House lunch: US\$28.6 per person set menu

• Katambuga House dinner: US\$35.70 per person set menu

• Katambuga House pool lunch: US\$35.70 per person set menu, towel & changing facilities.

## RACK RATES / SHARED GAME PACKAGE RATES 2023 & 2024

Shared game package rates (USD) per person per night. PLEASE READ THESE RATES IN CONJUNCTION WITH OUR CAMP FACT SHEETS & TERMS AND CONDITIONS.

Shared Game Package includes 2 shared game drives daily or one full day shared game drive, airstrip transfers to nearest airstrip, full board accommodation, free drinking water, drink package (A limited offering of house wines & beer, house spirits, soft drinks, tea, coffee & juices), Limited laundry. \*In addition in Olkeri Camp game package include guided walking safaris.

CAMP	SEASON	GAME PACKAGE SEASON DATES	PER PERSON	SINGLE SUPPLEMENT	CHILD 5-12 SHARING	CHILD 13-16 SHARING	PRIVATE CAR P/DAY	PARK FEES. LOW SEASON 16TH MARCH 15TH MAY		PARK FEES. LOW SEASON 16TH MARCH 15TH MAY	
								Adult	Child	Adult	Child
			Rack	Rack	Rack	Rack	Rack				
Olmara Camp	High	Jan 1st -March 15th, June 1st -December 31st	\$ 604.00	\$ 114.00	\$ 435.00	\$ 519.00	\$ 430.00				
	Low	March 16th-May 31st	\$ 533.00	\$ 98.00	\$ 399.00	\$ 467.00	\$ 430.00	\$ 154.00	\$ 36.00	\$ 130.00	\$ 36.00
Esirai Camp	High	June 1st October 30th, Dec 1st - March 30th	\$ 490.00	\$ 181.00	\$ 318.00	\$ 431.00	\$ 430.00				
Kisima Ngeda Camp	High	Jan 1st -March 15th, June 1st -December 31st	\$ 450.00	\$ 134.00	\$ 324.00	\$ 387.00	\$ 430.00	Village Fees			
	Low	March 16th-May 31st	\$ 377.00	\$ 101.00	\$ 250.00	\$ 313.00	\$ 430.00	\$ 120.00 per vehicle. Max 6			
Olkeri Camp*	High	June 1st October 30th, Dec 21st - Jan' 1st	\$ 604.00	\$ 114.00	\$ 435.00	\$ 519.00	\$ 430.00	Adult		Child under 16	
	Low	Jan 2nd -May 31st, Nov 1st - Dec 20th	\$ 533.00	\$ 98.00	\$ 399.00	\$ 467.00	\$ 430.00	\$ 30.00		\$ 24.00	

## RACK RATES / ADVENTURE PACKAGE RATES 2023 & 2024

Adventure package rates (USD) per person per night PLEASE READ THESE RATES IN CONJUNCTION WITH OUR CAMP FACT SHEETS & TERMS AND CONDITIONS.

Adventure package / Fly Camping package includes Personal guided activity plan, including flexible walking, shared game drives daily or one full day shared game drive, full board accommodation, free drinking water, drink package (A limited offering of house wines & beer, house spirits, soft drinks, tea, coffee & juices), Limited laundry, airstrip transfers to nearest airstrip, and fly camping.\* In Olkeri camp adventure package also includes night game drives.

CAMP	SEASON	GAME PACKAGE SEASON DATES	PER PERSON	SINGLE SUPPLEMENT	CHILDREN 5-12 NOT ALLOWED	CHILD 13-16 SHARING	PARK FEES. HIGH SEASON 16TH MAY-14TH MARCH		PARK FEES. LOW SEASON 16TH MARCH-15TH MAY	
							Adult	Child	Adult	Child
			Rack	Rack	Rack	Rack				
Olmara Camp	High	Jan 1st -March 15th, June 1st -December 31st	\$ 725.00	\$ 114.00	-	\$ 640.00	\$ 183.00	\$ 65.00	\$ 172.00	\$ 65.00
	Low	March 16th-May 31st	\$ 654.00	\$ 98.00	-	\$ 588.00				
Esirai Camp	High	June 1st October 30th, Dec 1st - March 30th	\$ 611.00	\$181.00	-	\$552.00				
Kisima Ngeda Camp	High	Jan 1st -March 15th, June 1st -December 31st	\$590.00	\$134.00	\$ 464.00	\$ 527.00	Village Fees			
	Low	March 16th-May 31st	\$517.00	\$101.00	\$ 390.00	\$ 453.00	\$ 90.00			
Olkeri Camp*	High	June 1st October 30th, Dec 21st - Jan' 1st	\$ 725.00	\$ 114.00	-	\$ 640.00	Adult wma fees		Child wma under 16	
	Low	Jan 2nd -May 31st, Nov 1st - Dec 20th	\$ 654.00	\$ 98.00	-	\$ 588.00	\$ 89.00		\$ 54.00	

Game package / Adventure package / Fly Camping package exclusions: Not included are TANAPA/VILLAGE/WMA fees (For shared game package entry & concession are required, for Adventure package entry, concession, ranger, and activity fees are required), Tourism development levy (1% of the PP rack rate), Drinks beyond those included in the drink package, all cocktails, all premium drinks & champagne, medical evacuation insurance, flights & taxes, gratuities, and items of a personal nature. Esirai Camp is closed in April, May and November.

### Game / Adventure packages terms and conditions:

- Children under 12 cannot join walking activities
- Fly camping must be booked in advance.
- Adventure packages can only be booked a min of 2 guests, who stay 2 nights in camp.
- All participants on walking activities must sign a waiver in the lodge before departure
- Fly camping is based on availability
- Kids under 5 not allowed on shared game drives, must hire a private game drive vehicle,
- Children rates are applicable regardless of room allocation
- Pre booking is essential for private vehicle (exclusive use)
- Rates applicable to new bookings only.

- Walking & fly camping activities subject to safe conditions as ascertained by walking guide on the ground.
- Kisima Ngeda fly camping is conducted In village land in the lake Eyasi basin.

### Olkeri Camp Conditions:

- Game / Adventure packages are conducted inside Randilen WMA.
- Arrival / departure from Kuro airstrip will attract payment of TNP entry fees.
- Game drives inside Tarangire national park are only conducted when booking 2 nights GP/AP
- Adventure package bookings inside Tarangire National Park: Min. 2 nights for 2 guests.
- Tanapa fee surcharge applies

## TERMS AND CONDITIONS

Rates provided apply to partners who must be Bona fide tour Operators and/or Travel Agents. These are net rates and are non-commissionable.

Booking procedure: Availability may be checked either by telephone or email. Reservations made by telephone will not be accepted or confirmed.

Bookings should be made by email to [reservations@entara.co.tz](mailto:reservations@entara.co.tz)

Services to be provided by the hotel shall be governed solely by the reservations confirmation as provided in the confirmation e-mail; it is your sole responsibility to double check the reservation summary and revert with any errors at time of booking.

Methods of payment: Unless the Agent has a special agreement with Awawa Management (TZ) Ltd, the agent is required to make full payment 35 days prior to guest arrival date. Entara lodges reserves the right to cancel a reservation if full payment is not received 35 days prior to guest arrival.

Cheques payable to: Awawa Management (TZ) Ltd. and be made in USD. Booking is considered confirmed only upon cheque clearing.

Most credit cards (Visa, Master Card) are acceptable however a transaction charge of 4% applies.

Entara Lodges reserves the right to cancel reservations, if full payment is not made within 30 days of the date of reservation and/or if full payment is not received 30 days prior to the date of arrival.

Management may ask for a deposit for certain periods of the year, or for group bookings.

Returned cheques; for an Agent paying for reservations by cheque, where a cheque is returned by the bank as not valid, the Agent shall replace the cheque with certified funds within 72 hours, plus an additional 5% charge.

Funds to replace returned cheques may constitute a default of this agreement. Consistent default will be cause for termination of this agreement.

Monthly payment facility: Agents desiring to have credit accounts with the lodge should apply in writing to management at [Info@entara.co.tz](mailto:Info@entara.co.tz) or [uli@entara.co.tz](mailto:uli@entara.co.tz) If the Agent meets the credit requirement of Entara Lodges, they will be extended monthly payment facilities. In that case, the Agent will be allowed to reserve space without the need for deposits and/or singular payments. While credit is in effect, other terms and conditions remain un-changed.

Performa Invoices shall be raised to the agent upon confirmation of booking.

Awawa Management (TZ) Ltd T/A Entara Lodges shall send the agent on a monthly basis a statement for the next month, with which tax invoices shall be raised. Full pre-payment for that month must be received by Entara Lodges, by the 1st of the said month.

### **Government taxes:**

Where rates are affected by changes in Government taxes or other un-foreseeable circumstances, we reserve the right to raise our rates accordingly.

### **Arrival and Check out time:**

Rooms are available for new arrivals from 11h00. The checkout time for departing clients is 10h00. Specific lodge policies are specified in the respective lodge fact sheet. Special consideration may be made for extended departure time subject to anticipated arrivals.

**Day rooms:** Day rooms can be booked for stays from 10h00 to 18h00. For later check outs full rate will be applied.

### **Children rates:**

Children rates are applicable regardless of room allocation

### **Groups:**

Where possible, The Entara Lodges will grant the Agent one matching complementary guide room accommodation for 12 full paying guests in a group staying on bed & breakfast basis. Where availability allows, and at the discretion of management, guides/agents will be upgraded to guest rooms.

### **Cancellation policy:**

Reservations that are cancelled or amended to reduce length of stay or numbers or for no show, (hereby collectively called "cancellations") are subject to 'Cancellation' and "No Show" fees at the discretion of the management and under the following terms:

- 60 days prior to arrival – 20% of booking value.
- 30 days prior to Arrival – 50% of booking value.
- For FIT bookings (under 7 pax) Within 7 days prior to arrival time – 100% cancellation charge.
- Group bookings (above 8 pax) cancelled within 21 days of arrival are subject to 100% cancellation charge.

In all cases, notification of cancellations must be submitted in writing to Entara Lodges, the 'Receiving date' will be the date the cancellation has been received.

**Insurance / Liability:**

Whilst every care is taken for the safety and comfort of its clients, Entara lodges accepts no liability for all or any of the following:

- Damage or loss of property of any client, however caused
- Sickness, infection, injury or death of any client, however caused
- Change of arrival or departure dates due to road or weather conditions
- Damages, directly or indirectly, arising out of delays in departure or arrival including delays occasioned by the missing of road, rail, ship or aircraft connections.
- Medical Bills, Medical Evacuation.

Entara lodges retains the right to sign guests on indemnity waivers in the lodges, prior to participating in game viewing, ballooning, walking, camping and adventure activities, even if those have been bought and paid for in advance. Refusal to sign such indemnity waivers shall bar participants from joining the respective activities. This shall not in turn entitle them to any refunds against pre-paid activities due to non-participation. It is solely the responsibility of the booking agent to inform the guests of the need to sign indemnity waivers waiver prior to departure on the activity It is therefore expected, on receiving a client's booking, that necessary insurance covers against these and other risks have been taken care of by the client/guest and/or his agent.

**Disputes:**

Any complaints or disagreements about reservations, accommodation, food & beverage or any issues relative to the hotel must be reported on site and recorded accordingly. Failure to do so, the hotel will not be held responsible in any way.

Following, any dissatisfaction resulting with the handling and resolving of the complaint on site must be received from the hotel in writing within 7 days after the client's departure.

Failure to do so will result in the hotel taking no responsibility or action. Any dispute regarding an invoice, must be received by Entara Lodges accounts and/or management, within 30 days of the invoice date and only the amount in dispute may be deducted from the invoice and payment due, which must be made within the specified time limit.

**Default:**

Default of undisputed payment may result in the Agent's clients being refused admittance to the Hotel until payment is made. Rates quoted are subjected to the schedule of payments being maintained. If delays occur the terms are subject to change and may lead to the withdrawal of credit.

This contract is governed in accordance with the Law of Tanzania  
Signed in agreement, with Authorization:

For: Awawa Management (TZ) Ltd  
T/A Entara Lodges

For: .....

Signed: .....

Signed: .....

Name: .....

Name: .....

Designation: .....

Designation: .....

Date: .....

Date: .....



*entara*  
LODGES & CAMPS

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ENTARA LODGES T/U AWAWA MANAGEMENT TANZANIA LTD. COMPANY REGISTRATION NO. 152374658