

# RACK RATE SCHEDULE

VALID FROM 8 JANUARY 2024 – 7 JANUARY 2025



ACCOMMODATION RATES						
River Lodge Suite rates are in USD per person per night sharing		RACK	Private Vehicle	Tour Leader / Guide Rate*		
River Lodge Suites incur a single supplement*		(USD)		1 - 14 Guests	15+ Guests	
River Lodge Suite – per person per night sharing	Peak Season	1 500	600	900	Guide Room: Complimentary Suite: second person charged at 50% of per person rate	
	High Season	1 440		865		
	Mid-Season	995		600		
*River Lodge Suite - Single Occupancy	Peak Season	2 250		1 350	Guide Room: Complimentary Suite: charged at per person rate with no single supplement	
	High Season	2 160		1 300		
	Mid-Season	1 490		895		
Family Suite & River House Private Villa rates are in USD per Unit per night (i.e. per Family Suite or per Villa per night)		RACK	Private Vehicle	Tour Leader / Guide Rate		
		(USD)		1 - 14 Guests	15+ Guests	
River Lodge Family Suite	Peak Season	5 250	600	N/A	N/A	
	High Season	5 035				
	Mid-Season	3 470				
River House Private Villa	Peak Season	9 750	1 x included	N/A	N/A	
	High Season	9 345				
	Mid-Season	6 445				
*The above rates are for accommodation in our River Lodge Suites and have the standard Includes and Excludes. We also have 2 guide rooms available at USD 300 per night for single occupancy (USD 180 for one additional guest) - T&Cs and includes/excludes are laid out on Page 9 of this document.						
Dates Per Season	Peak Season (min. 2-night stay):	High Season:	Mid-Season:			
	1 July – 31 Aug '24; 21 Dec '24 – 7 Jan '25	1 April – 30 June '24; 1 - 30 Sept '24	8 Jan - 31 Mar '24; 1 Oct - 20 Dec '24			
Offers are detailed below	4+ night, 7+ night and Honeymoon offers available					

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## CHILD POLICY - CHILDREN OF ALL AGES ARE WELCOME AT MATETSI VICTORIA FALLS

Child Age	Rate	Activity Participation	
		Game Drives & River Cruises	Walking Safaris
*0 - 5 years, sharing with 1 or 2 adults	Free of Charge	Not permitted**	Not permitted
*6 - 12 years, sharing with 1 or 2 adults	50% of full adult rate	Guide's discretion	Not permitted
*13 - 15 years, sharing with 1 or 2 adults	50% of full adult rate	Yes	Not permitted
*16 years, sharing with 1 or 2 adults	50% of full adult rate	Yes	Yes
17 years and older	Adult rate	Yes	Yes

\*Triple room configuration is possible and charged as follows:

Children aged 0 – 5 stay free of charge when sharing with one or two adults, making use of existing bedding (shared bedding with adults; cot subject to availability)

Children aged 0 – 5 who require an extra bed are charged US\$ 200 per night

Children aged 6 – 16 who are sharing the room with one or two adults and require an extra bed are charged 50% of the adult rate

\*Please note only 4 extra beds are available per night at the lodge so these are subject to availability on request.

\*\*When booking a Private Vehicle, children of any age may go on game drives, with access to sightings being at the discretion of guides, based on the behaviour of both child and animals.

Safety for all being our number one priority.

Matetsi Cubs provides for fun activities for our junior safari guests during their stay.

### SUITES, FAMILY SUITES & VILLA DETAILS (see factsheet & brochure for layouts)

Unit	Configuration	Rate	Occupancy
River Lodge Suites	Twin or Double	Per Person Per Night	Maximum of 2 adults
*River Lodge Suites (Triple)	Twin or Double with an extra bed	Per Person Per Night	Maximum of 2 adults + 1 child or 1 adult + 2 children
River Lodge Family Suites	Suite with adjoining children's room, both ensuite	Per Family Suite Per Night	Maximum of 2 adults + 2 children
River House Private Villa	4 ensuite rooms (2 Main Bedrooms, 2 Bedrooms)	Per Villa Per Night	Maximum of 8 guests

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## EXCEPTIONAL EXPERIENCES & OFFERS

Offer	Validity	Details
Long Stay: Helicopter Experience (Not available during Peak season)	High Season: 1 April – 30 June '24; 1 - 30 Sept '24 Mid-Season: 8 Jan - 31 Mar '24; 1 Oct - 20 Dec '24	Stay for 4 or more nights at Matetsi Victoria Falls and enjoy a complimentary helicopter flight one-way to/from Matetsi from/to Victoria Falls Town, including a scenic flight over the Falls, the Zambezi River & Matetsi Private Game Reserve. 1 flight per booking per stay. Includes parks fees and one-way road transfer as necessary. *Upgrade to helicopter airport transfer, details below.
Long Stay: Stay 4 nights, Pay for 3 nights (Not available during Peak season)	High Season: 1 April – 30 June '24; 1 - 30 Sept '24 Mid-Season: 8 Jan - 31 Mar '24; 1 Oct - 20 Dec '24	Stay for 4 nights and only pay for 3 nights at Matetsi Victoria Falls. *This offer does not include a helicopter flight. Please note that this offer is not applicable to the River House Private Villa and Family suite.
Long Stay: 7 night Matetsi Retreat (Stay 7 nights, Pay for 5 nights) (Not available during Peak season)	High Season: 1 April – 30 June '24; 1 - 30 Sept '24 Mid-Season: 8 Jan - 31 Mar '24; 1 Oct - 20 Dec '24	The Matetsi Retreat includes one complimentary 60 minute massage (per person). Please note that this offer is not applicable to the River House Private Villa and Family suite. Please note the helicopter experience is not included.
Honeymoon Offer	8 Jan '24 - 7 Jan '25	One partner pays full rate, the other partner pays 50% of accommodation rate for the whole stay. Offer is not applicable to Family Suites or Villa. Valid for travel within 6 months of date of marriage. Minimum 2 night stay.

The honeymoon offer may be combined with one Long Stay offer in mid and high season only. Long stay offers may not be combined together.

All guests receive a complimentary scheduled Tour of The Victoria Falls. Upgrades to private tours are available (listed below).

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## EXCLUSIVE USE OF MATETSI VICTORIA FALLS

Booking exclusive use or part-exclusive use allows guests to enjoy their very own private camp on the banks of the Zambezi river. Exclusive use and part-exclusive use are subject to availability at time of enquiry. Rates are dependent on seasonality and quoted on request

### Full Exclusive Use Buy-out

The full exclusive-use option includes a buyout of the whole lodge, private access to the 136,000-acre wilderness area that is Matetsi Private Game Reserve and 9 miles of Zambezi river frontage. This offering is ideal for those looking for the ultimate exclusive experience close to Victoria Falls. An exclusive use buy-out is also ideal for a large group travelling together. Combined, the suites can accommodate up to 36 adults, or up to 43 guests (including at least 7 children up to age 16). A supplement can be applied should use of the River House private villa be included in the booking in order to accommodate additional guests, with a total of up to 44 adults, or up to 51 guests (including at least 7 children up to age 16). Otherwise the villa will remain vacant. Four extra beds can be included subject to availability.

### Part-exclusive Use Buy-out

Booking Matetsi Victoria Falls on a part exclusive-use basis, gives you private access to the Matetsi Victoria Falls western guest area and up to seven suites, including one family suite. Two extra beds can be included subject to availability. This offering is ideal for groups of up to 14 adults, or up to 19 guests (including at least 5 children up to age 16). Additional suites can be booked if required.

**Our standard Terms and Conditions do not apply to group bookings, terms are negotiated per group booking. Kindly note that Matetsi Victoria Falls reserves the right to amend rates and T&Cs at any time.**

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## TRANSFERS, EXPERIENCES & UPGRADES

3rd party activities (including helicopters and other Victoria Falls town activities) may be subject to rates increases at short notice. Please take these rates as indicative. Our team can quote for 3rd party activities at time of enquiry.

Item Group	Validity	Item	Rate (USD)	Notes
Complimentary scheduled arrival/departure transfers are included in the Matetsi Victoria Falls accommodation rate (for pick-up/drop-off from within the Victoria Falls area - including VF borders, VF town and VFA airport - see rate includes). A supplement can be added to cover pick ups from Kasane/Livingstone and/or Upgrade to Private Transfers.				
Road Transfers Supplements & Upgrades (rates are per person)	8 Jan '24 - 7 Jan '25	Supplement for Scheduled Transfer: Livingstone Town/Airport to Matetsi	38	
		Supplement for Scheduled Transfer: Kasane Town/Airport to Matetsi	38	
		Upgrade to Private Transfer: Victoria Falls Town/Airport to Matetsi	62	
		Upgrade to Private Transfer: Kasane Town/Airport to Matetsi	83	
		Upgrade to Private Transfer: Livingstone Town/Airport to Matetsi	83	
Helicopter Transfers (rates are per helicopter) - see Tours & Transfers Rates schedule for full list of Helicopter experiences	8 Jan '24 - 7 Jan '25	Victoria Falls Airport - Matetsi - direct transfer 4-seater (max 4 Pax)	1 560	National Parks fees are included where applicable. These are subject to change at short notice & may affect inclusive rates.
		Victoria Falls Airport - Matetsi - direct transfer 6-seater (max 6 Pax)	2 300	
		Victoria Falls Airport - Matetsi - transfer incl. scenic flight over the falls 4-seater (max 4 Pax)	2 800	
		Victoria Falls Airport - Matetsi - transfer incl. scenic flight over the Falls, 6-seater (max 6 Pax)	3 800	

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## TRANSFERS, EXPERIENCES & UPGRADES

3rd party activities (including helicopters and other Victoria Falls town activities) may be subject to rates increases at short notice. Please take these rates as indicative. Our team can quote for 3rd party activities at time of enquiry.

Item Group	Validity	Item	Rate (USD)	Notes
Helicopter Experience Offer (under offers pg. 3) Upgrades from scenic charter flight to scenic helicopter transfers (rates are per helicopter)	8 Jan '24 - 7 Jan '25	Upgrade 4 night offer, scenic helicopter flight to a one way transfer to/from Victoria Falls Airport/Matetsi incl. scenic flight over the Falls, 4-seater (max 4 Pax)	1 200	
		Upgrade 4 night offer, scenic helicopter flight to a one way transfer to/from Victoria Falls Airport/Matetsi incl. scenic flight over the Falls, 6-seater (max 6 Pax)	1 650	
Tour of the Falls Experience Offer is on a scheduled basis, upgrades to private tours are available as per below.				
See the Tours & Transfers rates sheet or contact our Reservations team for full details.				
Tour of the Falls Experience Upgrades	8 Jan '24 - 7 Jan '25	Upgrade: Private Victoria Falls Tour	145	
		Upgrade: Victoria Falls Cultural Tours	205	
		Upgrade: Victoria Falls Aerial Experience	290	
		Upgrade: Victoria Falls Adventure	290	
		Upgrade: Zambezi Aerial Experience	400	
		Upgrade: Ultimate Victoria Falls Adventure	415	
		Upgrade: Victoria Falls from all Angles (recommended during High Water Season)	415	

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## THE FINE PRINT

- All rates are inclusive of VAT (where applicable) and are stated in United States Dollars (USD).
- Accommodation rates are per person per night sharing, except for the Family Suite and River House Villa which are per unit per night.
- Single Supplement: A single supplement of 50% applies from the first single room. A single supplement will be charged when an adult is sharing with an infant.
- Triple rooms are suitable for a maximum of 2 adults and 1 child, or 1 adult and 2 children, not 3 adults.
- Family suites are suitable for a maximum of 2 adults and 2 children up to age 16.
- Standard check-in is 2pm and check-out time is 11am. An early check-in or late check-out can be requested where necessary, this cannot however be guaranteed.
- Please ensure that all details are in accordance with your reservation request. Should you require any amendments, please contact us immediately.
- Should any of the details change, we reserve the right to re-calculate the reservation costs accordingly.
- Private Vehicle: a private 4x4 safari vehicle can be pre-booked at an additional cost, subject to availability. Rates are per vehicle per night, from 2pm on day of arrival to 11am on day of departure.
- In the case of boating activities, the availability of boats may restrict private use and require forward planning.
- Please see applicable notes under our Child Policy for children joining on a private vehicle.
- Reservations may not be transferred with new guests details less than 24 hours prior to arrival.
- Tour Leaders, Private Guides: Normal guest inclusions and exclusions apply. A maximum of 1 Tour Leader on a discounted rate per 15 guests.
- Unmanned Aerial Vehicles: (Drones) usage is not allowed in Matetsi Private Game Reserve, until such time as their impact on wildlife and anti-poaching initiatives can be assessed.
- All tours, experiences and activities are weather permitting. Guest safety is our first priority.
- Inclusive activities and signature offers may not be exchanged for cash value under any circumstances.
- Please note that Matetsi Victoria Falls reserves the right to change rates and terms and conditions at managements discretion. Such changes shall be communicated to our partners and shared on our website timeously.
- Transfers will be handled by our ground handling division or if necessary by one of our preferred partners. Contact our reservations department for additional details.
- **Insurance:** It is a condition of everyone using the rates and services offered by Matetsi Victoria Falls, and its booking offices, that all clients (including individuals, companies and other legal entities) have adequate insurance cover against all risks associated with overseas travel (including but not limited to epidemics and pandemics) and appropriate medical and other insurance prior to departure from their country of origin. It is recommended that said travel insurance be taken out upon confirmation of booking in order to cover the cancellation or curtailment of their trip.

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## Rates Include

- Scheduled Luxury Return Transfer to/from Matetsi from/to within the Victoria Falls area, i.e. VF town, VF Airport & VF borders with Botswana/Zambia
- Scheduled Tour of the Falls experience including a guided walking Tour of the Falls with option of earlier transfer for guests doing additional activities (once per guest per stay)
- Safari activities including game drives & safari walks
- A sunrise or sunset boat cruise on the Zambezi River and additional boat cruises subject to availability
- Birdwatching
- Amateur fishing
- Three meals daily
- Laundry
- The house selection of non-alcoholic & alcoholic beverages
- Additional River House includes: arrival and departure transfer on a private basis, Tour of the Falls experience on a private basis, private villa, private 4x4 safari vehicle & a dedicated team
- Conservation Contribution of US\$ 20 per person per night towards the ongoing conservation work carried out on Matetsi Private Game Reserve.
- Emergency medical evacuation

## Rates Exclude

- Scheduled Luxury Transfer from/to Kasane or Livingstone (Towns or Airports) to/from Zimbabwe (Victoria Falls) borders (See full list of top-ups/upgrade above or on Tours & Transfers rate sheet)
- All items of a personal nature
- Telephone calls
- Shop/boutique purchases
- Spa treatments
- Gratuities
- Champagne & exclusive (premium) beverages
- Cigars
- Victoria Falls activities
- All transfers other than as specified in Rate Includes (inclusions above)



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## Tour Leader / Guide Rooms

From January 2024, we have two tour leader / guide rooms available. These rooms are only available to tour leaders / guides who are travelling with guests staying at Matetsi Victoria Falls. Each room is ensuite, air-conditioned, and has WIFI and a small mini-bar fridge. Rooming configuration can either be Single/Double or Twin.

### Rates:

USD 300 per night (based on single occupancy, a 2nd person can be accommodated at an additional cost of USD 180 per night, with the same T&Cs, includes and excludes).

### Includes:

- Arrival and departure transfers (if arriving / departing with the guests)
- Safari and river activities if joining their guests
- Three meals daily in guest dining areas
- The house selection of non-alcoholic & alcoholic beverages at mealtimes

### Excludes:

- All items of a personal nature
- Telephone calls
- Shop/boutique purchases
- Spa treatments
- Gratuities
- Champagne & exclusive (premium) beverages, and beverages outside of mealtimes
- Cigars
- Victoria Falls activities
- All transfers other than as specified in Rate Includes (inclusions above). Other transfers (MVF to VF Town or VF Airport) are charged at USD 38 per person for scheduled or USD 62 per person for private transfers, these rates are one way (minimum 2pax).
- Tour of the Falls parks fees (if joining guests for their Tour of the Falls)
- Laundry (charged at a nominal rate, at management discretion)
- Anything not listed under includes

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## Terms and Conditions

### Bookings

Provisional bookings may be held as mentioned below, should we not receive written confirmation as required the booking will be released.

<b>Mid-season and High Season</b>	held for 21 days
<b>Peak Season</b> (July, August and Festive Season (21 December – 7 January))	held for 14 days
<b>Less than 30 days prior to arrival:</b>	held for 48 hours

### Payment & Cancellation Policies

Cancellations are only effective on receipt of written notification. Unless the cancellation is due to force majeure, the below T&Cs will apply. Should guests fail to arrive on, arrive later than their intended arrival date, or leave before their intended departure date, no refund will be made.

Time Period	Payment Required	Cancellation Policy
Mid-Season (8 January – 31 March; 1 October – 20 December)	To confirm the booking a 25% deposit is required, within 14 days of confirmation	Non-refundable deposit
	60 days prior to arrival 75% balance of payment	Up to 61 days prior to arrival, 25% cancellation fee applies 60 days or less prior to arrival, 100% cancellation fee applies
High Season (April, May, June, September)	To confirm the booking a 25% deposit is required within 14 days of confirmation	Non-refundable deposit
	60 days prior to arrival 75% balance of payment	Up to 61 days prior to arrival, 25% cancellation fee applies 60 days or less prior to arrival, 100% cancellation fee applies
Peak Season (July, August and Festive Season (21 December – 7 January))	To confirm the booking a 25% deposit is required within 14 days of confirmation	Non-refundable deposit
	120 days prior to arrival, 75% balance of payment	Up to 121 days prior to arrival, 50% cancellation fee applies 120 days or less prior to arrival 100% cancellation fee applies

**Please kindly note these standard T&Cs apply to FIT bookings only. Groups are considered 7 suites or more and terms are negotiated per group booking.**

Terms and conditions are subject to change at the discretion of management who shall endeavour to advise timeously

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Method of Payment	
<b>Account Name:</b>	African Wilderness Limited
<b>Account Address:</b>	1st Floor, 94-96 Wigmore Street, London, United Kingdom
<b>Bank:</b>	Investec Bank (Mauritius) Limited
<b>Bank Address:</b>	6th Floor Dias Pier Building, Le Caudan Waterfront, Caudan, Port Louis, Mauritius
<b>Payment Reference:</b>	Matetsi Victoria Falls + Reservation Number
<b>Account number:</b>	0173-188817-500
<b>IBAN:</b>	MU83IVES16010001888175000000USD
<b>SWIFT Code:</b>	IVESMUMU

To avoid any delays, please make sure the above mentioned banking details are provided in full in your bank transfer instruction.